



## SAMPLE INTERVIEW QUESTIONS FOR A MANAGER POSITION

When conducting an interview, potential employers look for a comprehensive understanding of your experience, abilities, fit, as well as willingness to do the job required. Interview questions will always be tailored to the specifics of the role and industry.

**What questions do you think will be asked of you that are specific to the role you are applying for?**

To get you started, here's a list of generic interview questions that can help you come up with the stories you want to tell at an interview:

1. Can you provide an overview of your professional background and experience, highlighting key achievements and leadership roles?
2. What motivated you to apply for this position in our organization specifically, and what do you know about our company's values and culture?
3. Can you describe your approach to leadership and how you have successfully managed and developed teams in the past?
4. This organisation has a diverse team. How have you promoted diversity, equity, and inclusion in your previous roles, and how would you continue to do so here?
5. What strategies have you employed to align departmental or team goals with broader organizational objectives? Can you share a specific example of a successful implementation?
6. Managers often face complex and challenging situations. Can you describe a difficult decision you had to make in your previous role and the steps you took to reach a resolution?
7. Communication is key in leadership. How do you foster open and effective communication within your team and across different departments or stakeholders?
8. Describe a situation where you had to adapt to changes in your industry or market conditions. How did you lead your team through this transition, and what were the outcomes?
9. Can you provide examples of how you have contributed to the growth and profitability of your previous organizations? What strategies did you use to achieve these results?